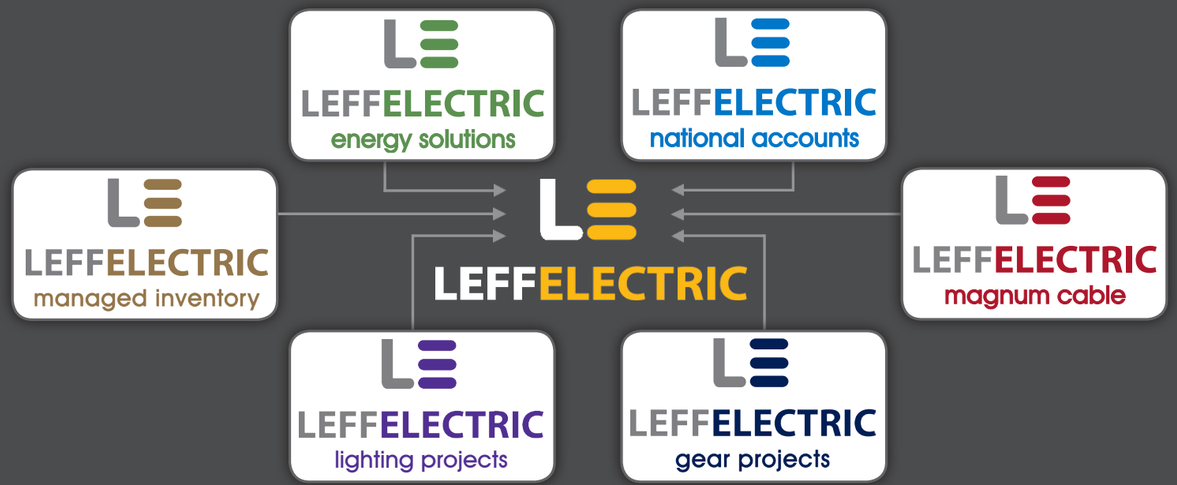
LEFF'S INTEGRATED NETWORK OF SERVICES









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NATIONAL ACCOUNTS

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national accounts

LEFF NATIONAL ACCOUNTS: CONSULT • DESIGN & SPECIFY • PROGRAM MANAGEMENT

With 95+ years of experience in the lighting industry, Leff Electric is a leader in sustainable design using 'green' technologies. Lighting is an direct extension of Brand Identity - Leff Electric's National Accounts division understands this, and offers a full accompaniment of services from consultation, lighting design & product specification, and program management. As a start-to-finish partner, companies choose Leff Electric National Accounts to be the core of their design and implementation of their lighting strategy.

COST SAVING SOLUTIONS

Saving you costs by providing:

- Single source, multiple location negotiations
- Consistent pricing
- Standardized bills of material
- Reliable deliveries for on-time store openings
- Warranty management
- Freight claim management
- Flexible invoicing options

PROGRAM MANAGEMENT

Our dedicated and experienced project management team orchestrates:

- Take-offs & bill of material creation
- Order processing, tracking & expediting
- Shipment & delivery coordination with job site
- Freight claim management
- Warranty tracking & management

LIGHTING DESIGN

Experienced associates provide lighting solutions to meet customers' goals that include:

- Lighting layouts
- Specification & plan review
- Photometric Studies
- 3D Space Renderings
- EPAct qualifying design

ENERGY EFFICIENCY FOCUSED

Support energy efficient solutions with:

- Energy efficient lighting recommendations
- Lighting control and energy management systems
- Energy audits & analysis
- Lighting retrofit & maintenance programs
- Utility rebate information
- Designs to meet EPAct requirements
- ASHRE-IESNA 90.1 recommendations
- EPA/DOE Energy Star programs
- Solar panels
- Electric vehicle chargers

DISTRIBUTION WAREHOUSING

As a full scale electrical distributor, we put the plan into practice:

- Dedicated inventory
- Shipments within 24 hours of order receipt
- Staging services including management of staggered deliveries based on installation dates

KEY PARTNERS

Provide the highest level of technical and tactical support through partnerships with:

- Over 500 manufacturers
- Architects and engineers
- General contractors
- Electrical contractors
- Energy management companies
- National labor providers

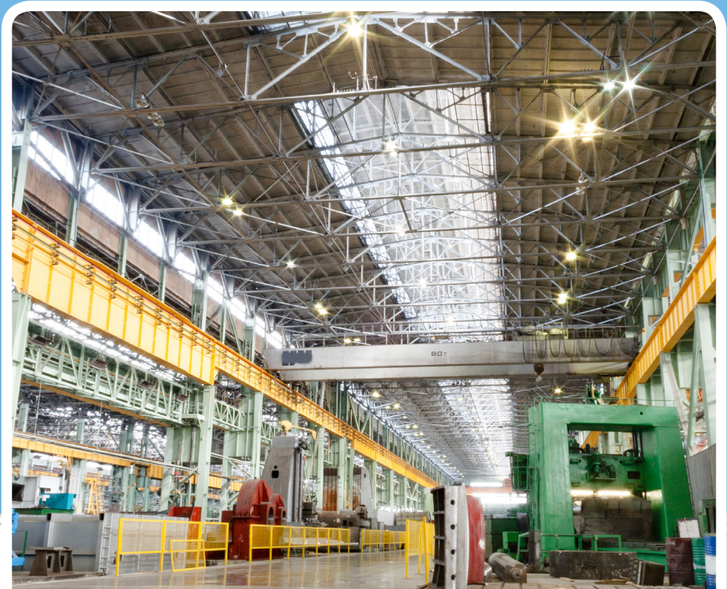


MARKET APPLICATION

It is obvious all markets require lighting, but through our long history, we have learned each market requires lighting differently. Leff Electric National Accounts is dedicated to enhancing the refinement, ambiance, utility, visual comfort, and value of spaces through the use of lighting.

Verticals Served: Big Box Retail, Specialty Markets, Fast Casual Dining, Auto Dealerships, Financial, Fitness Centers, Food Service, Healthcare, Hospitality, Industrial, Retail, Theaters, and Supermarkets.







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